

“Think ASIA – Think HONG KONG”



Michael Hennig

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Three generations

1922 Foundation



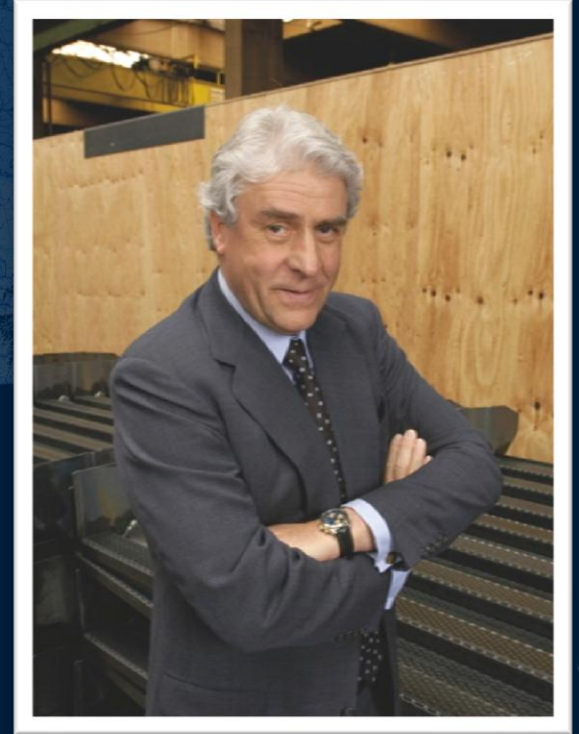
Prof. Heinrich Aumund

1951 Production Workshop



Günter Claus Aumund

1966 International Orientation



Franz-Walter Aumund

Head Quarter



Rheinberg, Nordrhein-Westfalen



The Product Companies



AUMUND Fördertechnik
Rheinberg, Germany
Conveying, Storing, Reclaiming



SCHADE Lagertechnik
Gelsenkirchen, Germany
Stockyards and Blending Beds



SAMSON Materials Handling
Ely, UK
Mobile Materials Handling



Global Presence



Global Presence, Sales and Service



Atlanta – Sao Paulo – Ely – Paris – Rheinberg – Gelsenkirchen – Moscow – Dubai – Chennai – Hong Kong - Beijing

- **4 Warehouses in: USA, Hong Kong, Brasil and Germany**
- **Technical support available at every location**
- **Engineering support and technological consulting available at every location**
- **R&D departments in Rheinberg, Ely and Gelsenkirchen**

Profile

The **AUMUNDGROUP** specializes in conveying, storage and bulk handling solutions, particularly for abrasive, hot or sticky bulk materials.

Comprehensive Know-how in the following industries:

- **Cement, Lime, Gypsum**
- **Minerals, Mining, Fertilizers**
- **Iron- and Steel plants, esp. alternative routes (DRI)**
- **Primary Aluminium Production**
- **Ports and Terminals**
- **Power Plants**
- **Recycling Industry / Alternative Energy / Biomass**
- **SEMI Turnkey Projects**

AUMUND Group Products in all Major Industries



Why did AUMUND decide for Hong Kong as the regional HQ in Asia?



Who is in Hong Kong and why is AUMUND in Hong Kong?

- **550** German companies in Total are located in Hong Kong
- **208** German Headquarters or regional offices
- **3300** German Passport Holders are located in Hong Kong

The German companies span various industries, including banking, transportation, automotive and heavy machinery manufacturing, biomedical and retail.

Major German companies include: **Adidas, Audi, Bayer, BMW, Mercedes Benz, Bosch, Deutsche Bank, Commerzbank, ESCADA, Lufthansa, Miele, Schenker and Siemens** (to name a few).

Hong Kong is 5 hours from half of the worlds population and 4 hours away from all Asian key markets.



AUMUND serves from Hong Kong the following countries

- Korea
- Japan
- Philippines
- Indonesia
- Singapore
- Malaysia
- Vietnam
- Cambodia
- Laos
- Sri Lanka
- Thailand
- Bangladesh
- Myanmar

Reasons for having the Asian HQ in Hong Kong

- Location; Market access, Warehouse, Workshop
- Almost same time zone to all our key markets, fast response
- Dynamic, Political stable, good Banking system
- Straight forward uncomplicated business set-up for foreign companies
- Sound and fair and transparent legal system
- Solid infrastructure
- Simple Tax system and no import tax (Warehouse)
- Flexibility, 'can do' mind-set
- Availability of experts due to attractiveness for families, International schools
- Language
- Education

Thank you for your attention – See you soon in Hong Kong!



WE CONVEY QUALITY

